From: Don Clark < crsappraisers@gmail.com > Date: January 19, 2018 at 3:28:20 PM EST

To: jim@asc.gov

Subject: Shortage of appraisers

https://www.ASC.gov/Temporary-Waiver-Requests/TWAP.aspx

In referrence to the above:

It is my sincere belief that there is not currently a shortage of appraiser in most if not all jurisdictions. There is a shortage of appraisers willing to work with some AMC's that some lenders have hired to manage their appraisl request. the reasons are many but here are a few:

- 1. Low fee below C&R.
- 2. Adding stipulations or scope of work requirements that neither make for a better appraisal or opinion of value. Some additional scope of work requirements are over 100 pages long.
- 3. Lack of communication by lenders AMC & appraisers by knowledgeable AMC staff.
- 4. Lenders and AMC's who send request to appraisers that may not have geographical competence. I have received request for appraisals over 100 miles from my market.
- 5. Blasting request and accepting the lowest bid based on \$\$\$\$ and not competence.
- 6. Unreasonable stipulations after the reports are com; plete.

And, to not let the Appraisal Foundation off the hook:

Uncertainty as to actual qualifications and ever changing qualifications for residential appraisers.

Deciding what to call a report. It should be A Appraisal report and let the scope of work decide how comprehensive or detailed, or restricted it should be.

But, what do I know? I have only been doing this for 42 years.

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Charles (Don) Clark

Certified Residential Real Estate Appraiser, Consultant, Expert Witness, Certified Instructor in Virginia of all Real Estate & Real Estate Appraisal Pre-Licensure courses, AQB Certified USPAP Instructor Member of Virginia Coalition of Appraiser Professionals(VaCap), Peer consultant 757-497-9344